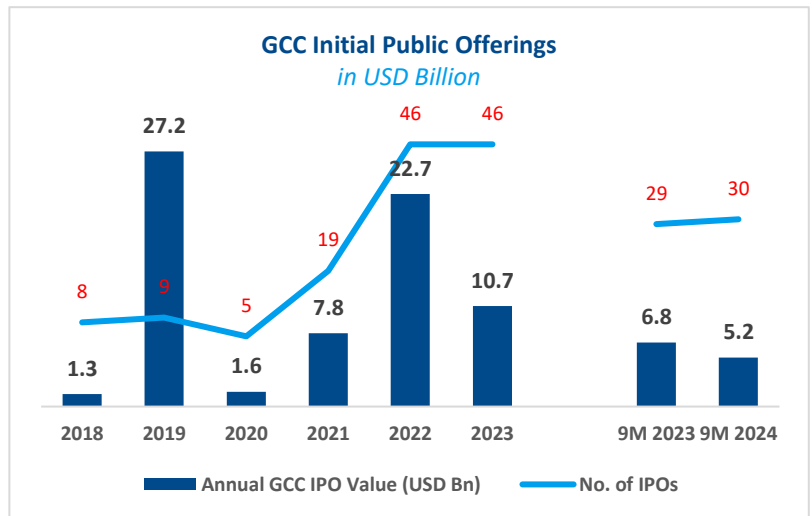


October 2024:
GCC IPO Research

GCC Initial Public Offerings Q3-2024 Highlights

GCC Initial Public Offerings

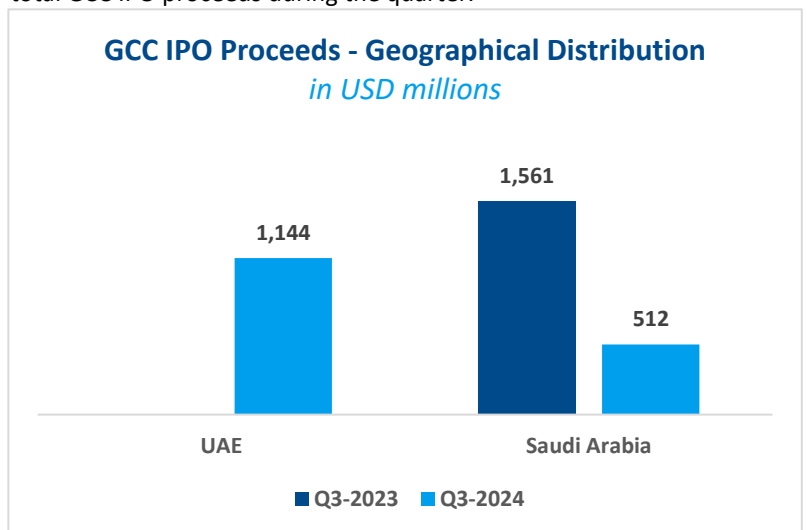
Initial Public Offerings (“IPO”) in the Gulf Cooperation Council Countries (“GCC”) raised total proceeds of USD 1.7 billion through 7 offerings during the third quarter of the year 2024, marking an increase of 6% by value compared to the same period of the previous year. During the first nine months of 2024, the GCC issuers has raised a total of USD 5.2 billion through 30 offerings compared to the same period of 2023, where issuers raised USD 6.8 billion through 29 offerings.



Sources: Bloomberg, Capital IQ, Zawya and daily newspapers

Geographical Allocation

The UAE led the region in terms of IPO proceeds during the third quarter, raising a total of USD 1.1 billion from 1 offering constituting 69% of total GCC IPO proceeds during the quarter. Saudi Arabia’s IPO proceeds totaled USD 512 million during the quarter with 6 offerings constituting 31% of total GCC IPO proceeds during the quarter.



Sources: Bloomberg, Capital IQ, Zawya and daily newspapers

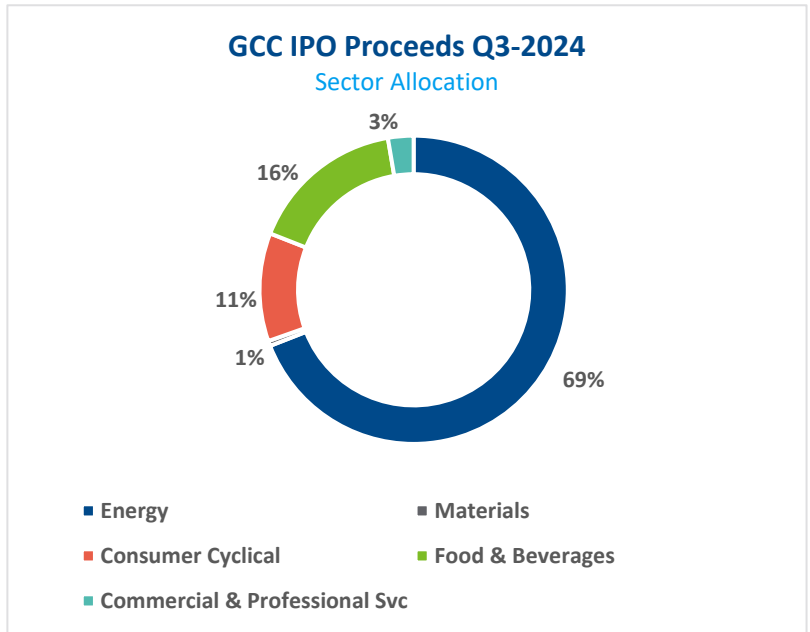
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Sector Allocation

The Energy sector accounted for nearly 69% of the total proceeds during the quarter through one offering amounting to a total of USD 1.1 billion in proceeds while the F&B sector raised about USD 271 million constituting 16% of total GCC IPO proceeds raised during the quarter. The Consumer Cyclical sector constituted 11% of the total proceed from one IPO amounting to USD 188 million.

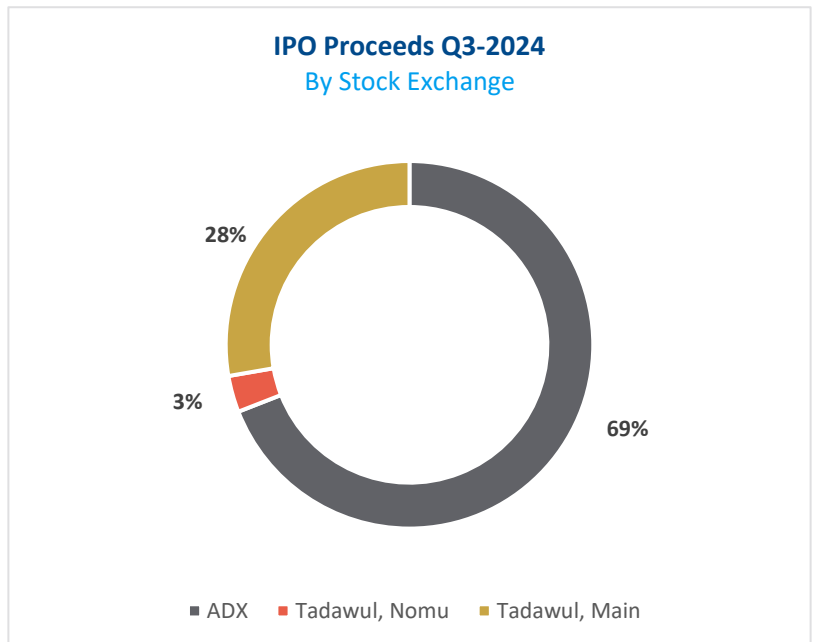
Moreover, the Commercial and Professional Services sector saw 3 IPOs constituting 3% of the total proceeds amounting to USD 44 million while the Materials sector saw one IPO amounting to 9 million and constituting 1% of the total GCC IPO proceeds during the third quarter of the year.



Sources: Bloomberg, Capital IQ, Zawya and daily newspapers

Exchange Allocation

Abu Dhabi Securities Exchange (ADX) recorded 69% of the total Q3 IPO proceeds with the total value of USD 1.1 billion listed on its Main Market. Saudi Arabia’s Tadawul saw a total of USD 459 million and USD 53 million listed on its Main Market and Nomu-Parallel Market respectively, together constituting 31% of the total GCC IPO proceeds. Other exchanges in the GCC have not seen any listings during the quarter.



Sources: Bloomberg, Capital IQ, Zawya and daily newspapers

Q3-2024 GCC IPOs Performances:

1. **NMDC Energy** shares jumped by 8% from the offer price of AED 2.8 on its trading debut on ADX, marking the largest IPO during the quarter. The company sold 23% stake for a total of USD 1.1 billion and was oversubscribed 31.3 times. The shares were listed on ADX’s Main Market on the 11th of September 2024.
2. **Al Majed for Oud** jumped by 30% from the offer price of SAR 94 on its trading debut. The company sold a 30% stake for USD 188 million and had been oversubscribed 156.5 times. The company was listed on Tadawul’s Main Market on 7th of October 2024.
3. **Arabian Mills for Food Products** shares slumped by 0.3% from the offer price of SAR 66 on its trading debut. The company sold a 30% stake for a total of USD 271 million and was oversubscribed by 132 times the offered amount. The company was listed on Tadawul’s Main Market on 8th of October 2024.
4. **First Avenue Real Estate Development Company** IPO raised a total of USD 26.3 million after offering 8% stake at a price of SAR 6. The offering was 7.4 times oversubscribed. The company’s shares are yet to be listed on Tadawul’s Nomu-Parallel Market.
5. **Altharwah Albashariyyah Company** IPO raised a total of USD 11.7 million. The company sold a 15% stake and saw a 1.1 times oversubscription. On its debut on Tadawul’s Nomu-Parallel Market, the company’s shares plunged by 7% from the offer price of SAR 62. The shares were listed on 27th of August 2024.
6. **ASG Plastic Factory Company** IPO raised a total of USD 8.8 million in proceeds. The company offered a 20% stake which was covered 3.2 times. The shares surged 11% from the offer price of SAR 44 on its trading debut. The company was listed on Tadawul’s Nomu-Parallel Market on 18th of August 2024.
7. **Al Ashghal Almoysra Company** jumped by 4% from the offer price SAR 50 on its trading debut. The company sold 20% stake for a total of USD 6.4 million which was covered 4.3 times. The company was listed on Tadawul’s Nomu-Parallel Market on 24th of July 2024.

Appendix 1: Selected GCC IPO Pipeline

| Company | Country | Sector | Market | Offering Size (Stake) | Status |
|---------------------------------------|--------------|------------------------------------|----------------|-----------------------|-----------------------------|
| OQ Exploration and Production | Oman | Energy | MSE | 25% | Closing expected in Q4 2024 |
| Sama Healthy Water Factory Company | Saudi Arabia | Consumer Staples | Tadawul - Nomu | 20% | Closing expected in Q4 2024 |
| Naqawa Information Technology | Saudi Arabia | Technology | Tadawul - Nomu | 25% | Closing expected in Q4 2024 |
| Shalfa Facilities Management Company | Saudi Arabia | Commercial & Professional Services | Tadawul - Nomu | 15% | Closing expected in Q4 2024 |
| Nice One Beauty Digital Marketing Co. | Saudi Arabia | Consumer Discretionary | Tadawul - Main | 30% | - |
| Abu Dhabi National Hotels Catering | UAE | Consumer Discretionary | ADX | 40% | Closing expected in Q4 2024 |
| Lulu Group International | UAE | Consumer Discretionary | ADX | NA | Expected during Q4 2024 |
| Talabat | UAE | Consumer Discretionary | DFM | NA | Expected during Q4 2024 |
| Al Koot Insurance | Qatar | Financial | QSE | NA | - |

Sources: Bloomberg, Capital IQ, Zawya and daily newspapers

- Several sources were utilized in the drafting of this report; notable sources are Bloomberg, Capital IQ, Zawya, and daily newspapers
- Every effort has been made to include and quote the majority of data that is accessible to Markaz.
- All currencies were converted into US Dollars for easy comparison.

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